



Daryle J. Mahnke D.D.S., P.C.

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To whom it may concern:

I have worked with Lois Banta Consulting for over two years. I had seen Lois at two of her speaking engagements and liked her energy and the commitment to quality dentistry. Having purchased an existing practice just 10 months prior, I faced several challenges. The office did not have good documented systems in place, some of my team members were resistant to changing from a patch and fill dental practice to one that provides complete and comprehensive care, and I was challenged to find the right resources outside the practice to help guide me.

Lois helped provide us with a set of protocols for different situations. One example of this is reactivating patients who have been away from the practice for a while. With help from Lois, and using the DiSC system, I have been able to identify those team members that needed to be replaced and I now have a great team on board, committed to complete and comprehensive dentistry and to provide our patients with the quality treatment they deserve. Finally, Lois has helped by having immense connections in the dental field. Whether it is conducting an internal OSHA audit or using technology to communicate with our patients, Lois has helped us tap into those resources and run a more efficient dental practice.

Sincerely,

Daryle J. Mahnke, DDS